

# UNIVERSITY OF REDLANDS

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*Intercollegiate Athletics*

June 7, 2004

Dear Jeff:

I am writing this letter to let you know how happy I am with your product YellowGo.

I attended a clinic at Saddleback College in January and listen to your clinic on laundry. I thought this product is too good to be true. So I called you to come out and show me how to use the product and see if it would remove brick dust stains from my white baseball uniforms. I was surprised at how well it worked.

I bought a gallon and use it myself. I would recommend this product to anyone who has brick dust stain or dye transfer problems.

Sincerely,



Harry Rott  
Equipment Manager, University of Redlands



EQUIPMENT OPERATIONS

Dear A. L. Wilson Chemical Company,

THANK YOU very much for telling us about YellowGo and Laundry TarGo.

Without these products and all of the rest of your products that you offer, we would be lost in the laundry room.

My laundry guy loves us since we have started stocking all of your different products in the laundry room.

My laundry guy told me that the eye-black stains are NOTHING to him anymore ever since you guys told us how a little bit of Laundry TarGo would take it right out.

And of course, YellowGo is a must for ALL equipment rooms. It is hard to ruin uniforms with that product on the shelf.

Of course all of your stuff is GREAT and we just appreciate you showing us how all of it works and explained to us how it will help us be better equipment managers.

Please feel free to have any potential customer contact me so I can tell them personally how well your products work. Every coach and equipment manager that has to do laundry should have your products in their laundry room.

Thanks again for making us a better equipment operation!!!

Sincerely,

Wendell Neal  
Director of Equipment Operations